

Q4FY12/FY12– Private banks outpace PSBs

FY12 proved to be a challenging year for the economy as a whole and banking sector in particular. The fourth quarter witnessed pain wrt asset quality stress and heavy restructuring for most of the banks. We, analyze public sector banks and private banks on select parameters for the financial year 2012 and the earnings of the fourth quarter.

Key Observations

YoY Q4FY12	PSU Banks - Underperformer	PRIVATE Banks - Outperformer
Deposit	Underperformed the systemic levels	In-line with RBI's expectations
<i>Exception</i>	<i>BoB recorded robust 26% growth YoY</i>	<i>Yes bank deposit momentum slowed down</i>
Advances	Sluggish growth	Robust growth
<i>Exception</i>	<i>BoB & IOB recorded above industry credit growth</i>	<i>Yes witnessed poor credit growth for FY12</i>
Core Income	Healthy despite cost pressures	Healthy despite cost pressures
<i>Exception</i>	<i>CBol, Indian Bank reported weak NII performance</i>	<i>Karnataka, Federal witnessed subdued NII performance</i>
PAT	Healthy	Healthy
<i>Exception</i>	<i>CBol, Indian bank reported poor profitability</i>	<i>Karnataka witnessed poor PAT performance</i>
NIM	Declining	Stable
<i>Exception</i>	<i>SBI, PNB & Syndicate observed healthy NIMs</i>	<i>Karnataka, the only bank from private sector that recorded poor margins</i>
Provision	Increased	Reduced
<i>Exception</i>	<i>SBI, Vijaya witnessed fall in provisions</i>	<i>ICICI Bank witnessed rise in credit costs, though not substantial</i>
GNPA	Significant increase	Controlled
<i>Exception</i>	<i>No PSU bank was exception to macro headwinds & all PSU banks observed worsened asset quality</i>	<i>HDFC B, IIB, Federal, Axis witnessed rise in NPLs for FY12</i>
CASA	Dipped	Improved
<i>Exception</i>	<i>CASA for IDBI, BoM, Bol witnessed improvement</i>	<i>HDFC B, DCB, SIB witnessed marginal dip in CASA base</i>

Averages in %	All -31#	Private	PSU
Deposits growth %	14.80	16.85	14.30
Advances growth %	17.91	21.00	17.11
CD ratio %	78.74	82.80	77.73
NII Growth %	18.29	21.82	17.14
GP Growth %	26.97	23.35	28.35
NP growth %	53.11	29.61	67.71
NIM growth%	(0.18)	(0.07)	(0.27)
CTI %	47.21	48.21	46.49
CASA %	26.16	27.31	24.81
CASA/Branch (Rs in Crs)	24.71	28.41	22.05
Provision Coverage %	58.08	75.88	45.23
Gross NPA %	2.38	2.01	2.65
Net NPA %	1.05	0.49	1.46
Provision Coverage LY %	63.64	79.29	52.35
P/BV (x)	1.29	2.05	0.83
PE (x)	26.42	44.54	13.32
RoA (Ann) %	0.87	1.05	0.76

Array of banks considered by us

- **Sector outlook**— Growth of the Indian economy slowed significantly from 8.4 per cent in 2010-11 to only 6.9 per cent in 2011-12. This was because of a host of factors, including the hike in policy rates 13 times. Indian economy is facing a little bit of a challenge on the growth aspects, which has been clearly indicated by the lowering of GDP for FY12. And that coupled with the high inflation as well as consistently strong interest rates posed challenges for the banks. FY12 proved to be a tough year for the banking sector with asset quality and sustaining margins remained the biggest challenges amid sluggish economic growth. GNPA's rose 46% YoY for FY12 with over 60% of the banks reporting deterioration in asset quality. Most of these were public sector banks. However, despite higher slippages and higher restructuring, the sector reported 42% growth in net profit on the back of recoveries and dip in provision coverage ratio. The top performers wrt asset quality and healthy margins for FY12 were ICICI Bank, Ing Vysya, SIB, BoM, and DCB Bank.
- **Subdued business growth visibility** - Deposits and advances of the banking system grew 17.4 per cent and 19.3 per cent, respectively, in 2011-12 compared with 15.9 per cent and 21.5 per cent in fiscal 2010-11. Deposit growth meaningfully lagged credit growth owing to weak deposit resource mobilization. Credit growth is likely to remain weak to 16-17% for FY13. While credit growth outlook remains strong for private banks, public sector banks would still observe weak trends in terms of business growth.
- **Margins compression** – The subdued deposits growth during the year led banks to offer higher rates on deposits resulting in rise in cost of funds for banks and consequently shrinkage in margins. Mobilizing low-cost resources and maintaining NIMs posed challenge for the banks in the high inflation scenario. Net interest margins of Indian banks to remain tight (< 3% levels) in fiscal year 2013 due to intensifying competition amid low credit growth, and inability to pass on the costs to customers.
- **Healthy NII And PAT For Private Banks But PSU Banks Suffered Due To Increased Provision** – Dip in interest margins, rising bad loans lowered banks' profitability in FY12. While private banks reported healthy profitability for Q4FY12, PSU banks disappointed owing to subdued margins and spike in credit costs. Private Banks witnessed higher growth in NII than PSU banks on the back of improvement in NIMs and other income. The return on assets (RoA) of Indian banks to remain less than 1% in FY13.
- **Asset Quality –The Real Villain** – First of all, gross NPAs of PSU banks have increased to 3.02% of loans by the end of March 2012, from 2.25% a year ago. Similarly, net NPAs have gone up from 1.1% to 1.5% during the same period, indicating that the banks have not been able to provide fully for the fresh NPAs from their operating profits. The rate of increase in provisioning for bad loans have also not been on a par with the rate of rise in NPAs, leading to a situation where 14 of the 22 PSU banks have provisioning ratio of less than the RBI stipulated 70%. Moreover, the loans referred for recast under Corporate Debt Restructuring (CDR) jumped by 48% over previous year and are at an all-time high. Contrary to their peers in the public sector space, private banks have done much better on the asset quality front with adequate provisioning and net non-performing assets (NPAs) below one percentage point of loans. The asset quality of Indian banks is likely to remain weak, or even deteriorate, due to the moderation in economic activity, high inflation, and high interest rates, we expect the restructured loans to rise in FY13 and small and mid-size banks would be particularly vulnerable. FY13 is also expected to be a tough year even for private sector banks as they face the challenge of growing their loan books and maintaining asset quality.

Final Word

Indian banks have managed to perform reasonably well in the fourth quarter despite worries about rising bad loans and tight liquidity conditions. The Asset-liability management performance was decent despite upward pressure on deposit costs. However, the quantum of restructuring could span for many quarters to come especially for public sector banks. While the state of stressed assets for the banking sector has shown a little improvement since December 2011, March 2012 numbers indicate bad loans rose 46% compared to the corresponding period last year. Asset quality has deteriorated for a majority of the government banks, which have significant exposure to the troubled public-sector power distribution companies and to the aviation sector. Metals, textiles and infrastructure among other sectors also contributed to the slide in asset quality. While PSU banks have seen their loans go bad at a faster clip than their private sector peers, the latter have been steadily improving their asset quality over the past two years. Right since the Lehman crisis, private banks have stopped aggressively chasing loans, significantly tightened up their asset appraisal systems and exited or de-focused from risky segments such as unsecured personal loans. All in all, Indian banks are likely to post a weak operating performance in the fiscal year ending March 31, 2013, because of slowdown in economic growth, a dip in credit growth, rising delinquencies, and tighter margins would prove dampener to performance.

In the current scenario, we hold positive stance on private banks than PSU banks, given the former's superior asset quality backed by strong liability franchise, adequate provisioning, comfortable capital adequacy, strong earnings visibility coupled with decent return ratios and stable and experienced Management. However, for the sector per se, given the sluggish economic growth we anticipate underperformance by banking sector as a whole particularly during H1FY13 on the back of rising delinquencies and heavy restructuring, capital raising issues due to incumbent BASEL III norms implementation, and margin compression (on the back of rising cost of funds and lower credit growth).

Performance Rating

	PARAMETERS	TOP (WINNERS)		BOTTOM (LOSERS)	
		I	II	I	II
Quarterly Results – Q4FY12					
1	NII Growth	SBI	YES	CBol	Indian
2	PBPT Growth	BoM	Vijaya	Canara, Indian	OBC
3	NP growth	SBI	Vijaya	CBol	OBC, Indian
4	YOY NIM growth	SBI, CBol	UCO	Vijaya	Indian
Business					
5	Deposits growth	KMB	KVB	BoI, UCO	YES
6	Advances growth	KVB	KMB	Canara	YES
7	CD Ratio	DCB	BoI	Allahabad	Canara
8	Incremental QoQ CD ratio	DCB	Federal	OBC	KMB
10	CAR %	DCB	SBI	KMB	OBC
11	CTI %^	OBC	SIB	Karnataka	Vijaya
12	CASA %	ICICI	YES	Canara	Corporation
13	CASA/branch	ICICI	KMB	KVB	Vijaya
14	YoY CASA Ratio growth	ICICI	YES, BoI	Vijaya	KVB
Asset Quality					
15	Gross NPA% ^	ICICI	Karnataka	CBol	OBC
16	Net NPA % ^	BoM	DCB	CBol	OBC
17	Core Provision Coverage	BoM	SBI	CBol	Karnataka
18	QoQ Change in GNPA%	DCB	Federal	CBol	Axis
19	QoQ Change in NNPA%	DCB	SBI	Indian	DCB
Valuation					
20	ROA (Q1 Ann)	IDBI	BoM	BoB	Indian
21	P/BV *	CBol	OBC	HDFC B	IIB, KMB

Note: *Cheapest is put as TOP

^ Lower is put as TOP

Averages (in %)	NII Growth	GP Growth	NP growth	NIM growth
Avg -31	18.3	27.0	53.1	-0.2
Private	21.8	23.4	29.6	-0.1
PSU	17.1	28.3	67.7	-0.3

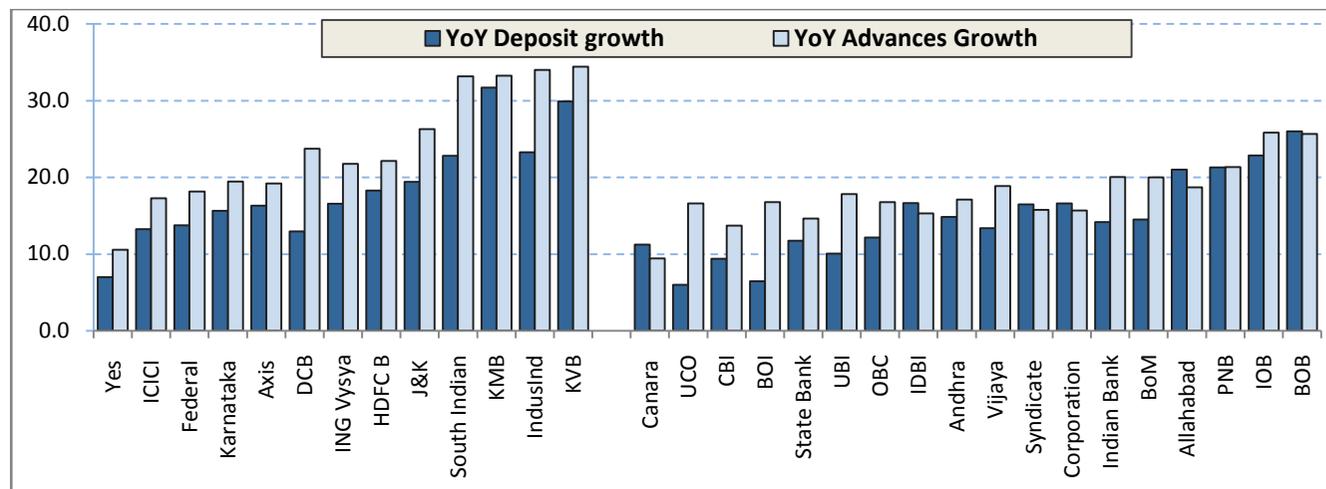
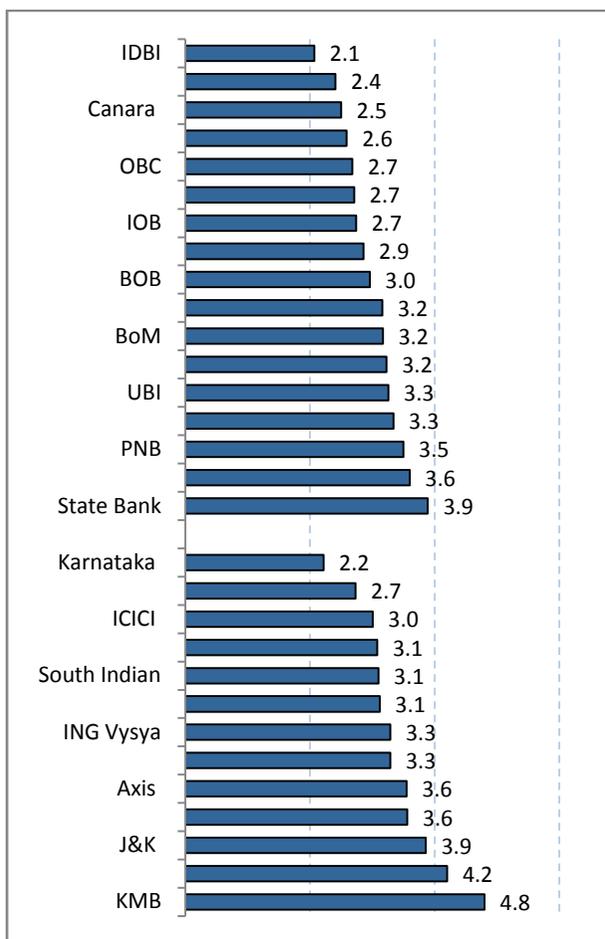
Profitability Indicator

*Note: The NP growth looks on the higher side for PSU due to sharp rise in NP of SBI for Q4

Averages (in %)	Deposits growth	Advances growth	CD ratio
Avg - 31	14.8	17.9	78.7
Private	16.9	21.0	82.8
PSU	14.3	17.1	77.7

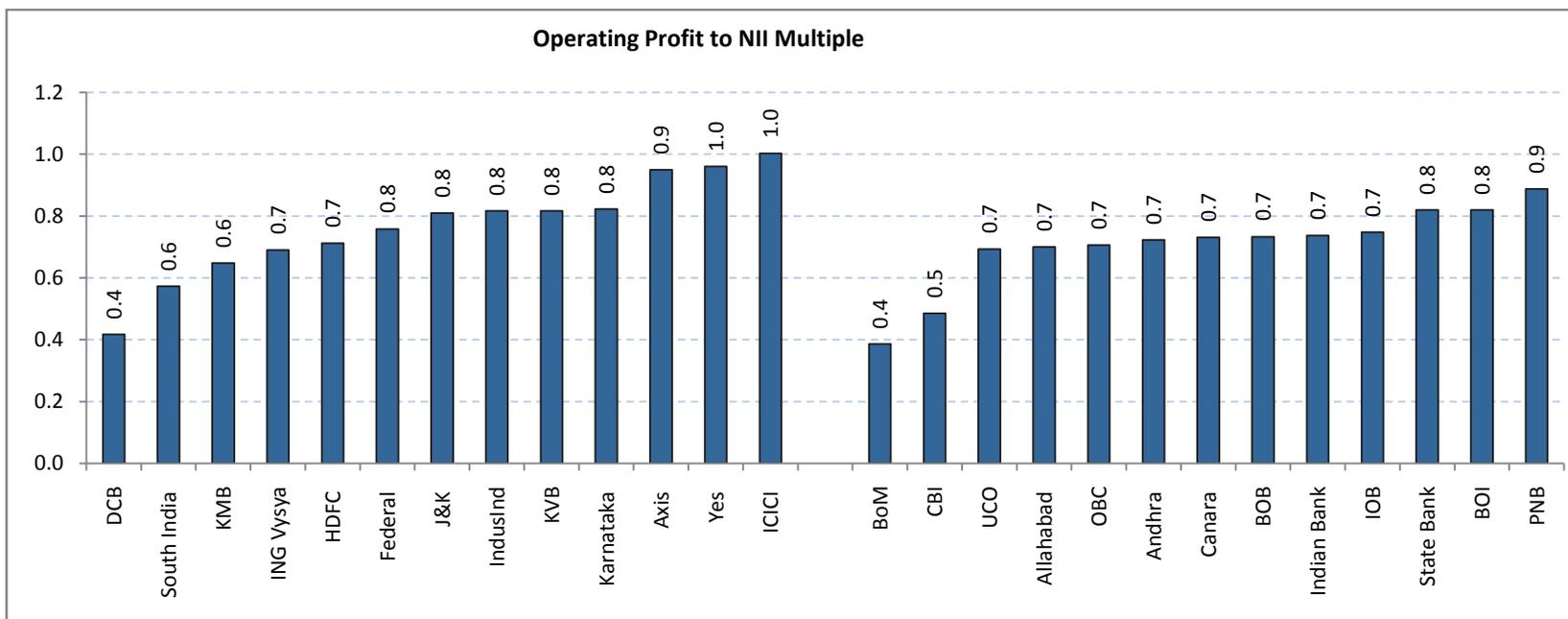
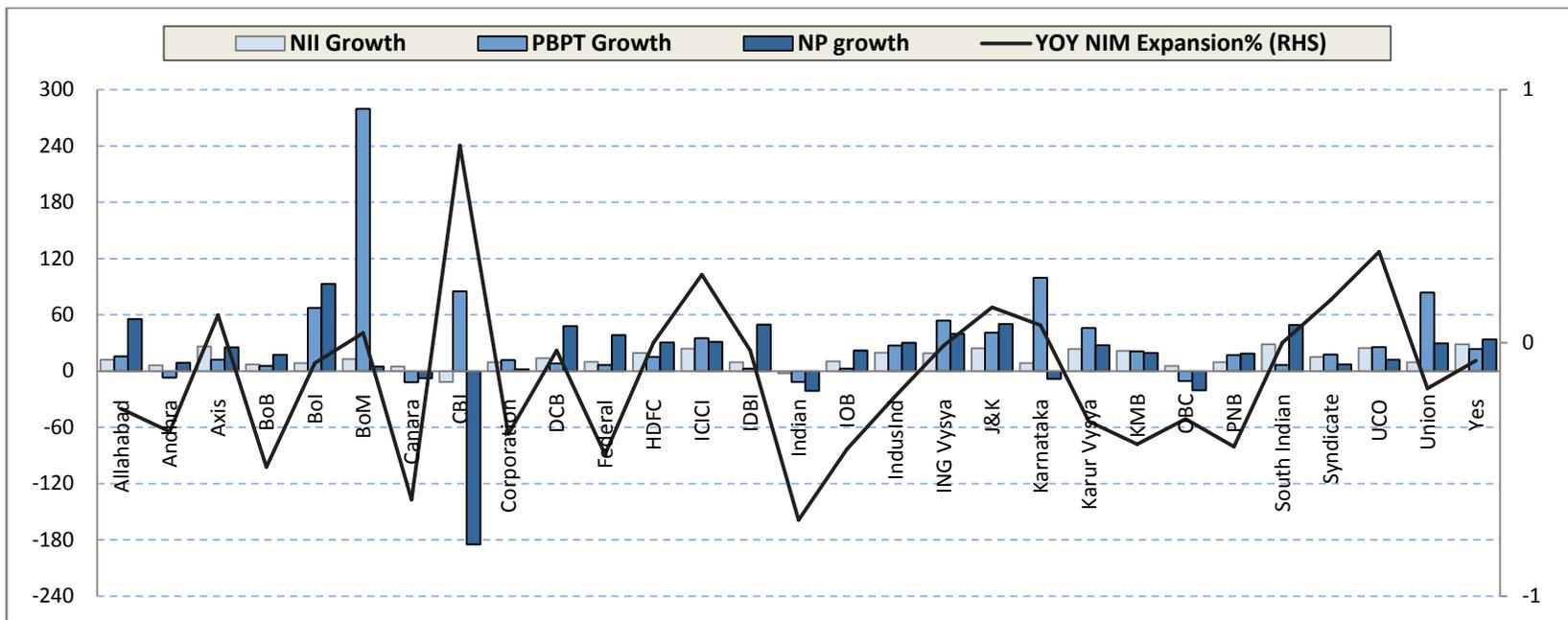
Business Indicator

NIM Q4FY12



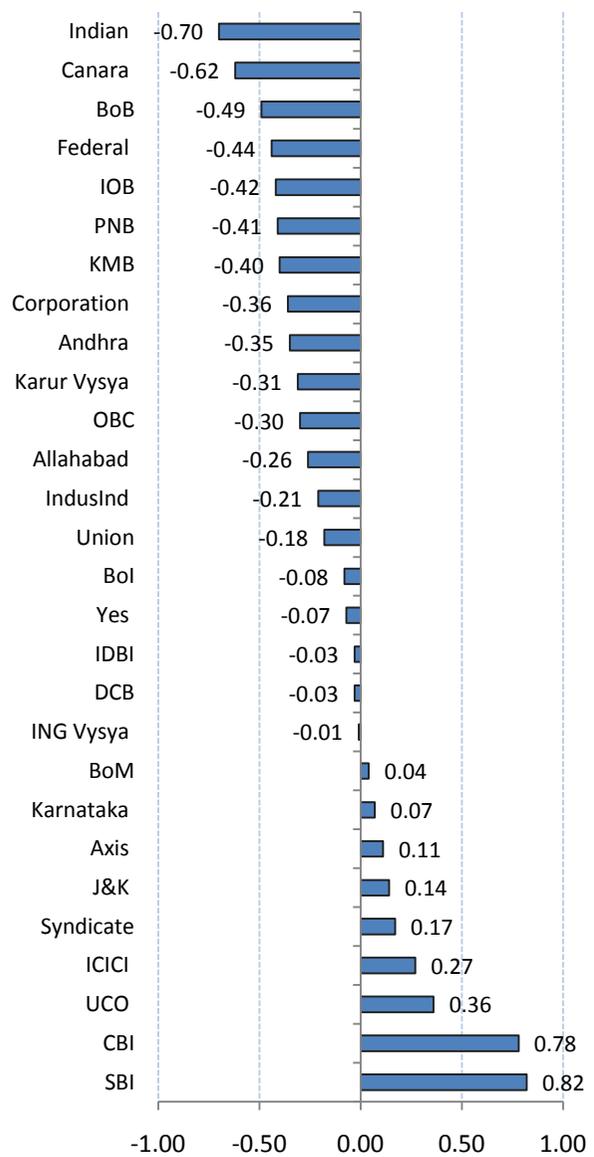
Averages (in %)	CTI	CASA	CASA/Branch (Rs in Crs)
Avg - 31	47.2	26.2	24.7
Private	48.2	27.3	28.4
PSU	46.5	24.8	22.0

Efficiency Indicator

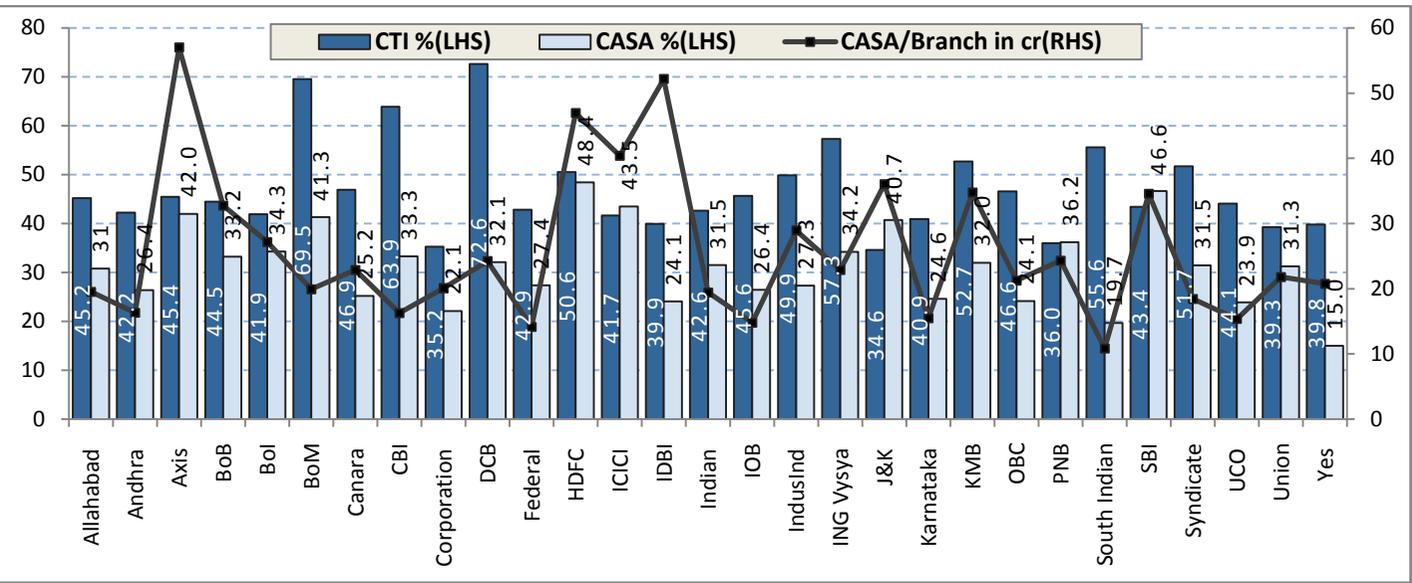
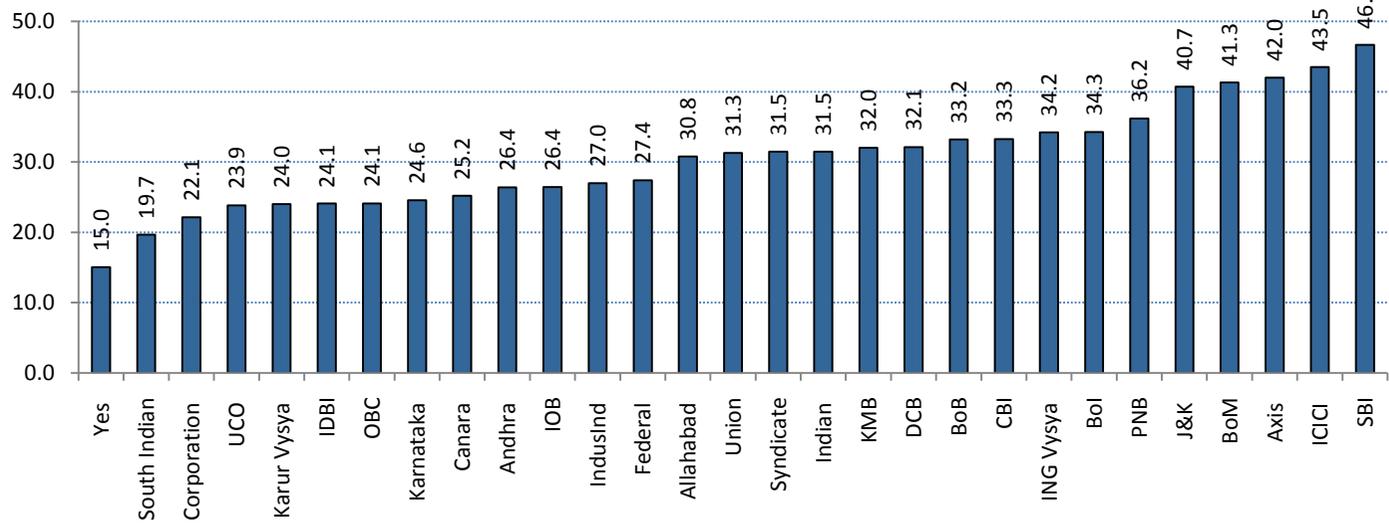


Upto the Gross profit levels, PSU banks performed well. However, higher provisions and worsening asset quality hampered their bottom-line. Pvt banks on the other hand scored well both in terms of top-line and bottom-line.

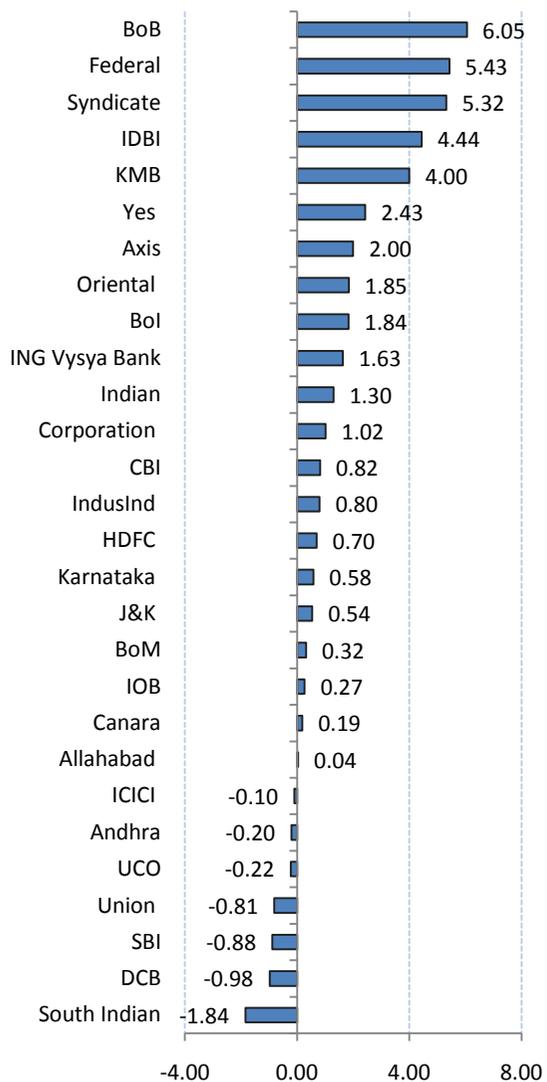
YOY NIM Expansion% (RHS)



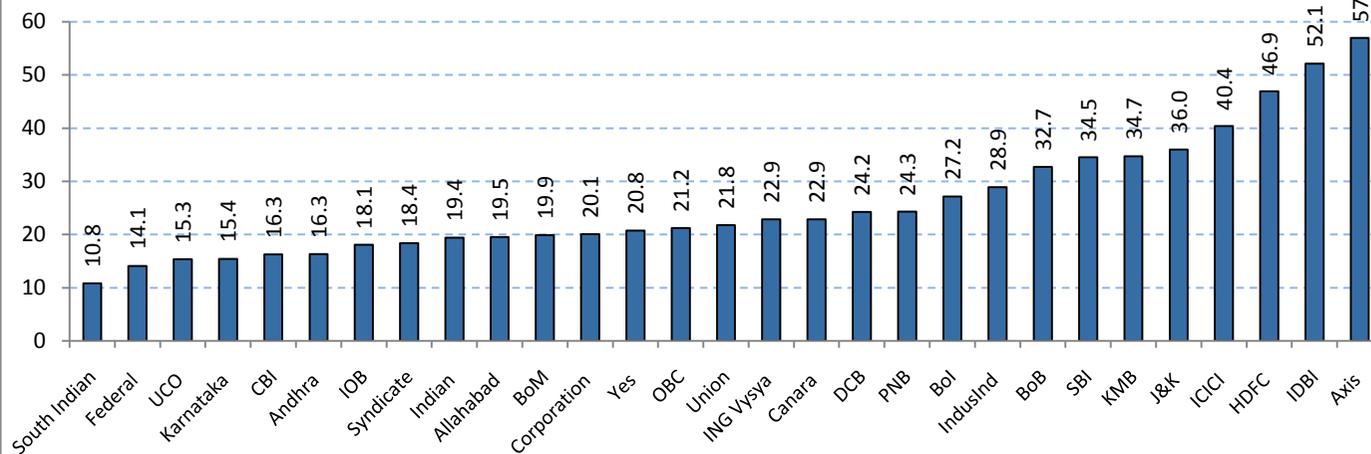
Q4FY12 CASA %



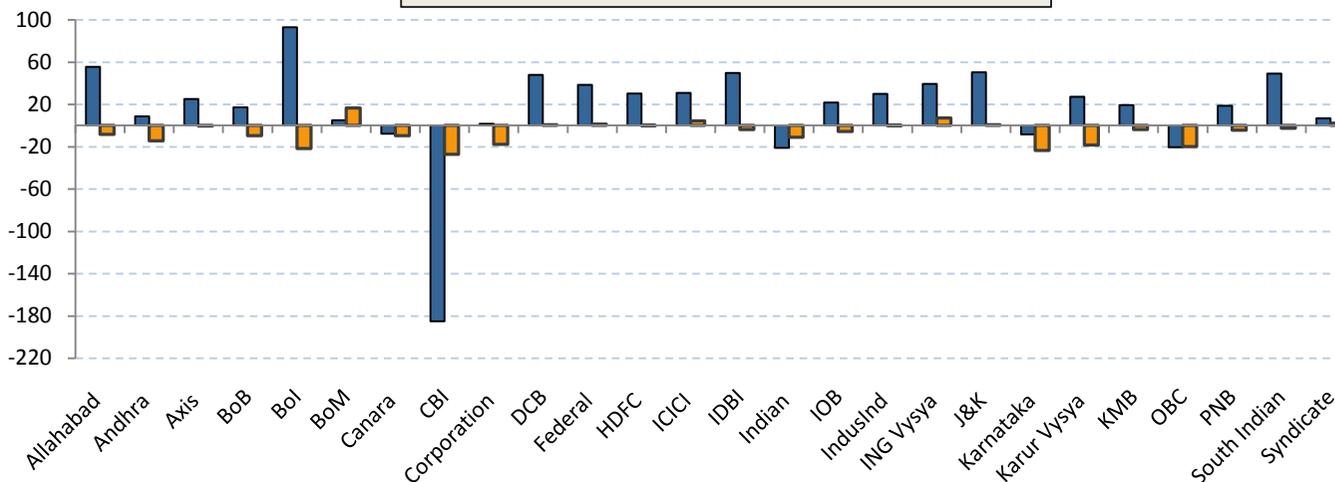
QoQ CASA % Movement



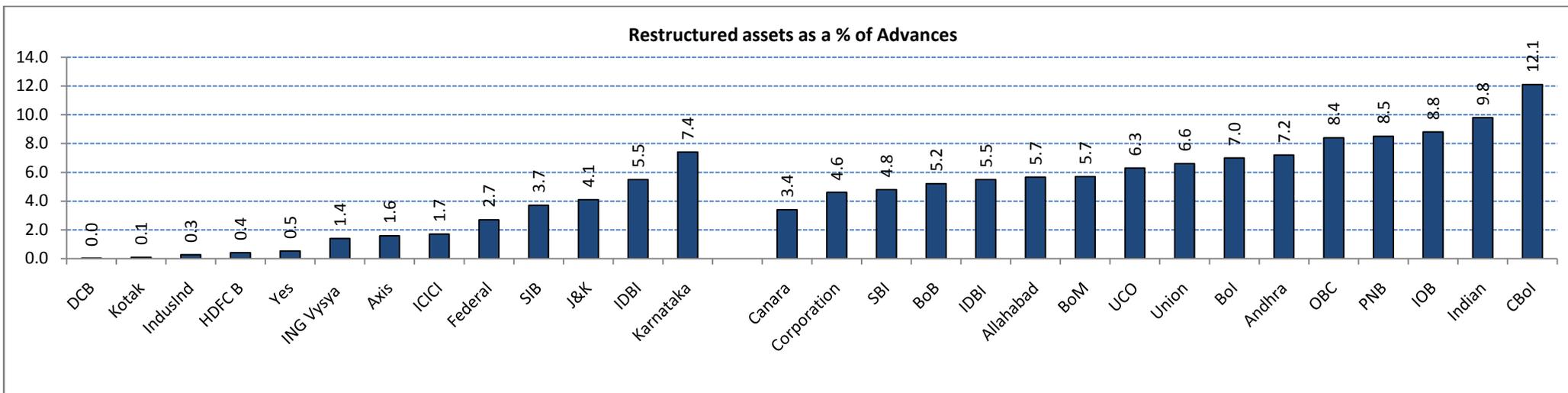
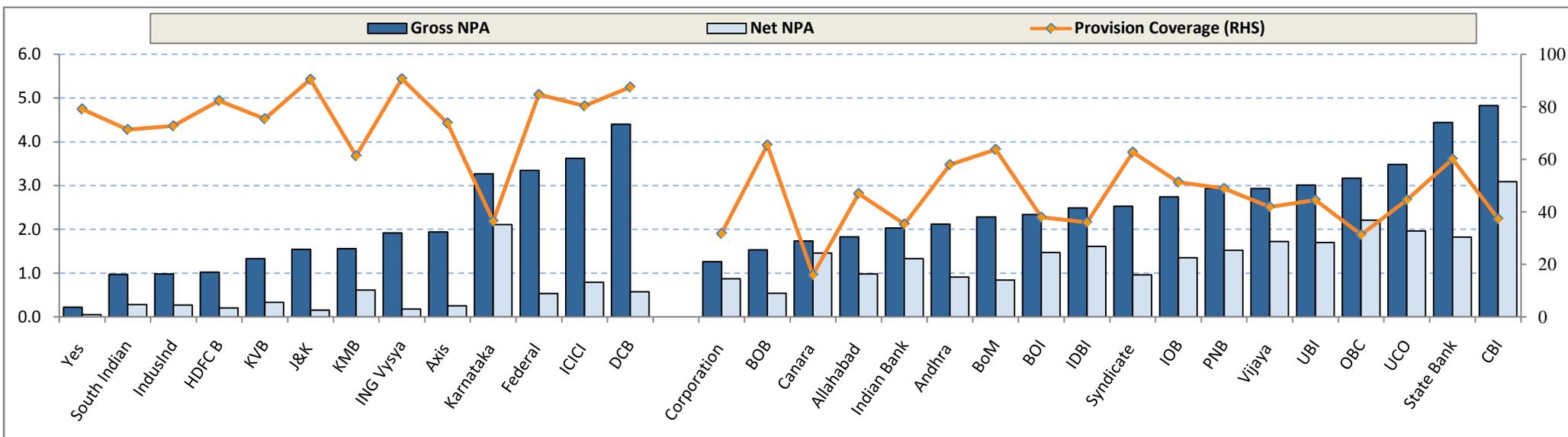
CASA/branch



NP Growth Provision Coverage Growth

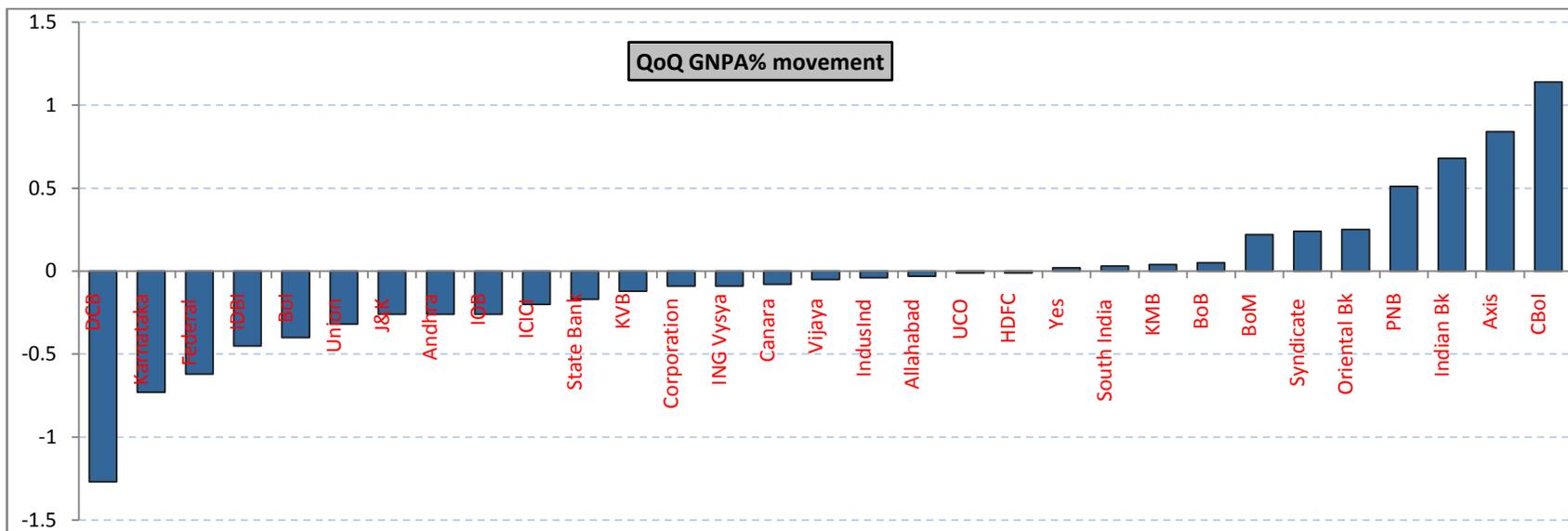


PSU banks fell short of adequate provision cushion for Q4FY12 vis-à-vis their pvt peers. Moreover, barring SBI, most of the PSU banks reported moderate profitability, and this was supported by lower effective tax rate (wrt PSU banks).

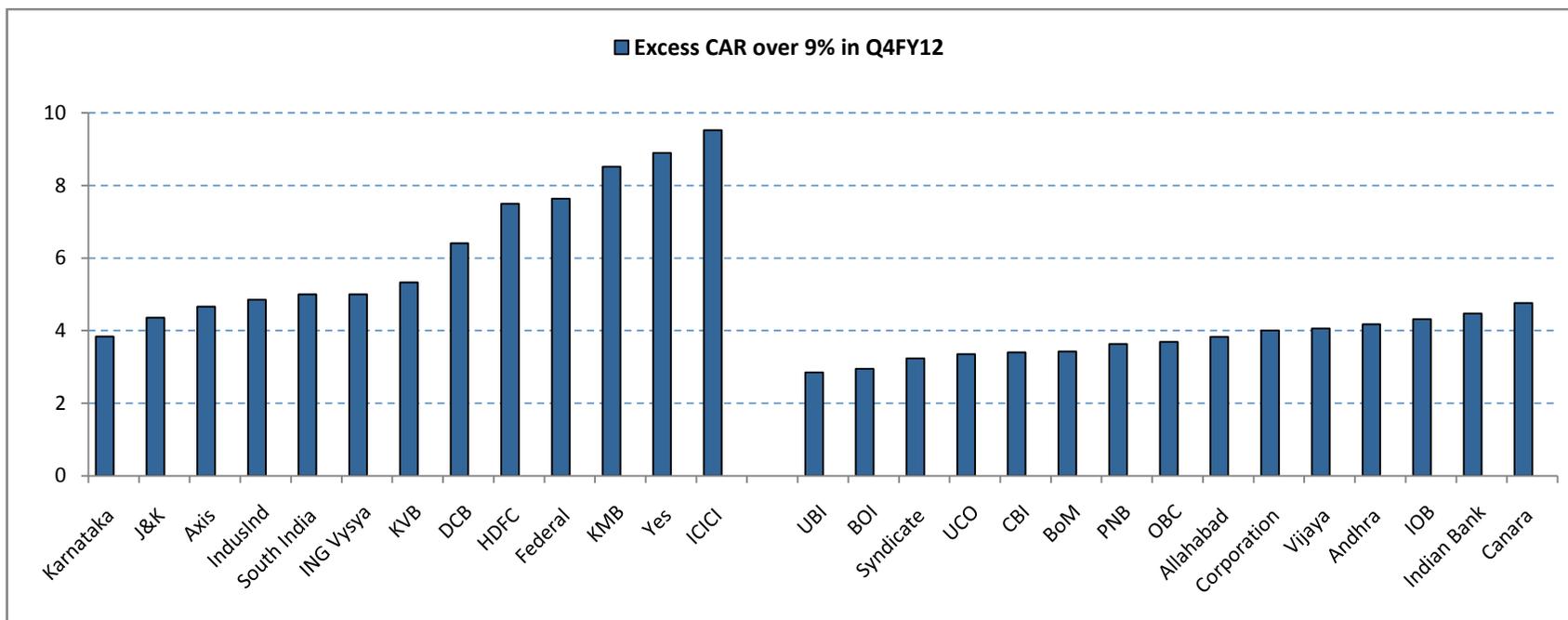


Asset Health

Averages (in %)	Provision Coverage	Gross NPA	Net NPA	Provision Coverage LY
Avg - 31	58.1	2.4	1.1	63.6
Private	75.9	2.0	0.5	79.3
PSU	45.2	2.6	1.5	52.4



The system based recognition of NPA uncovered many troubled assets and on a positive note, has brought good transparency. But delinquencies and restructured assets remained on the higher side



Healthy Capital Base is an added advantage in current market conditions. Pvt Banks stand stronger wrt capital adequacy vis-à-vis PSU banks. With incumbent implementation of Basel III norms start 2013, PSU banks will have to boost their capital base.

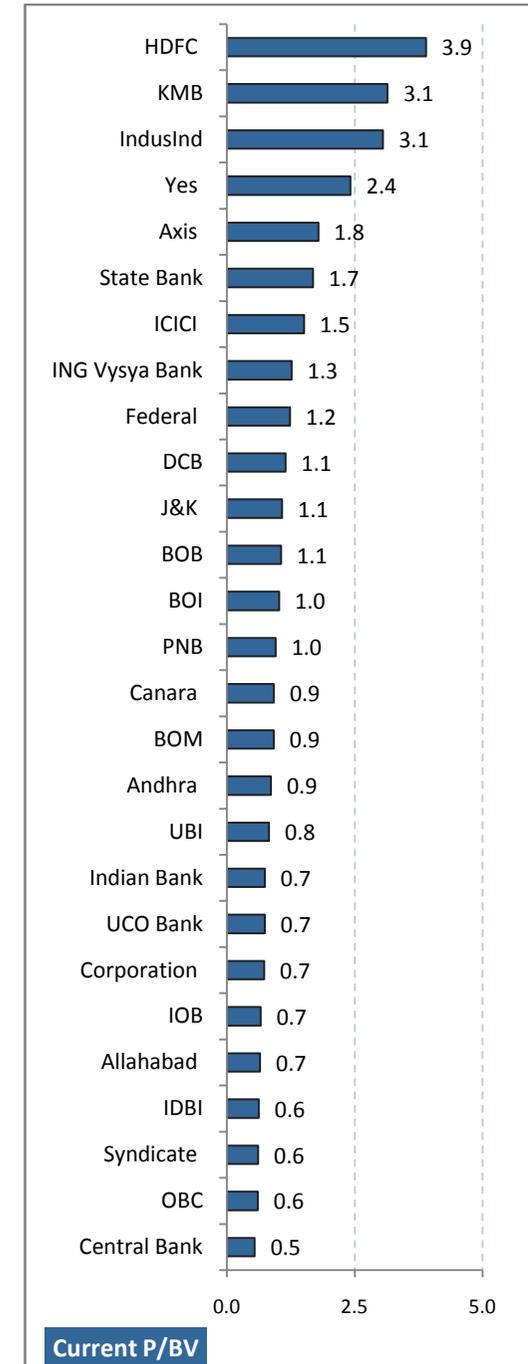
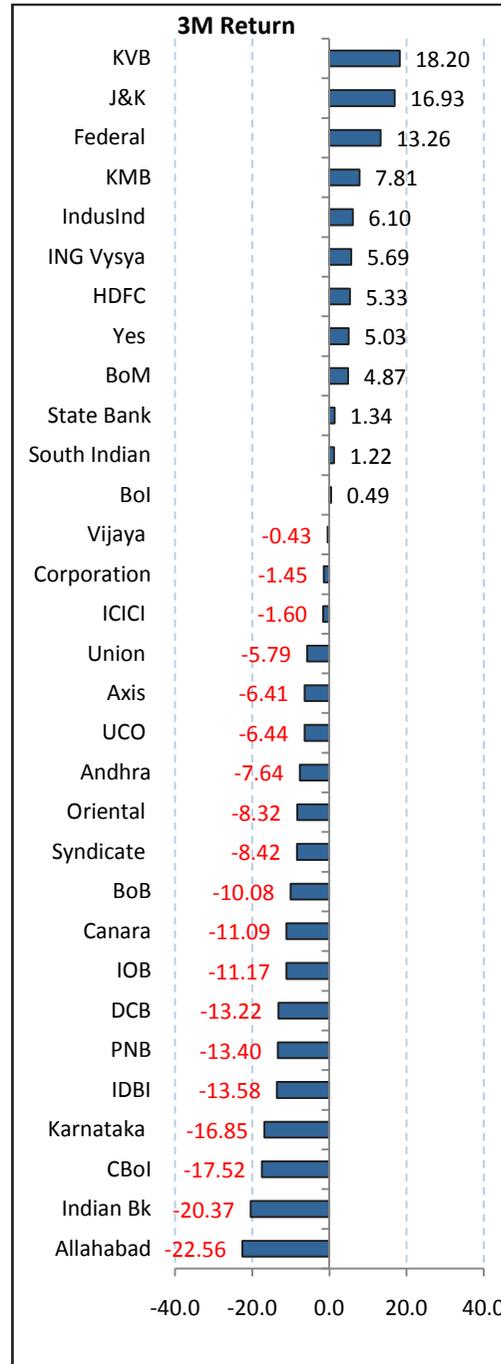
Averages	P/BV	PE	RoA (Ann)
Avg - 31	1.3	37.0	0.9
Private	2.1	46.8	1.0
PSU	0.8	29.9	0.8

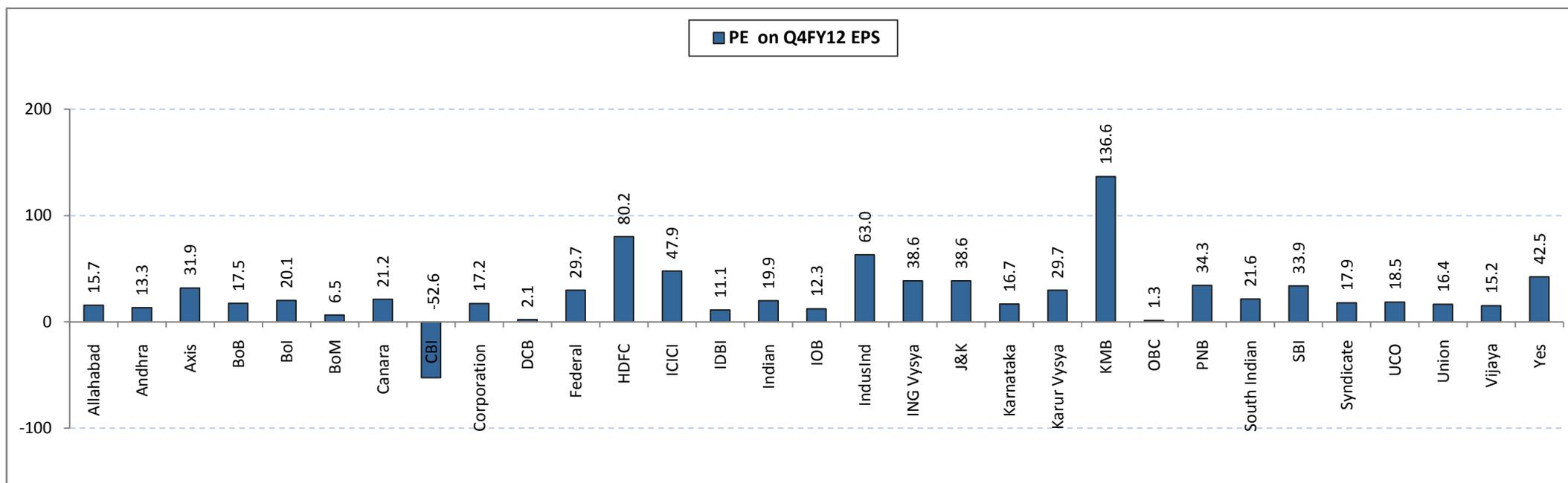
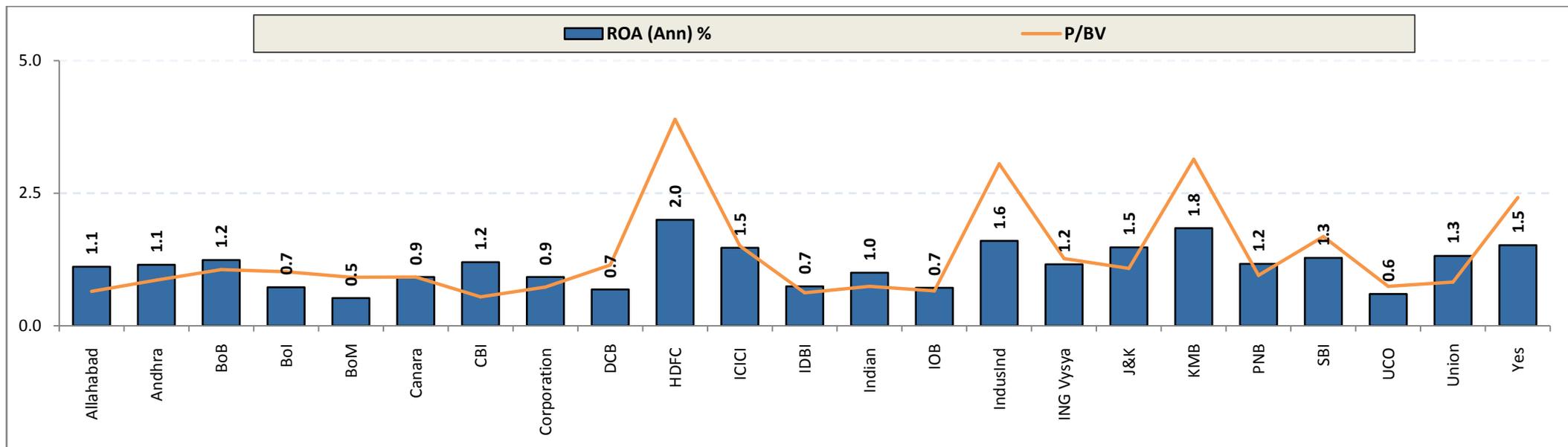
Valuation Indicator

Banks have seen dip in valuations, and also fall in prices of banking stocks from 20%-35% since Feb; especially public sector banks. Most PSU banks are currently trading below multiple of one time of their estimated FY12 book values; on concerns of asset quality, future provisioning and also credit

Stock Return	One month	3 Month	6 month	1 Year
Private Avg	1.2	3.2	3.0	9.5
PSU Avg	-2.0	-8.4	-9.3	-13.6

*Note: CMP – 4th June, 2012





Aerial view of Q4'12 Earnings Performance

Amount in Cr

BANKS	CMP	Net Interest Income			PBPT			Net Profit			Deposits			Advances		
		04.06.12	Q4 '12	Q4 '11	% chg	Q4 '12	Q4 '11	% chg	Q4 '12	Q4 '11	% chg	Q4 '12	Q4 '11	% chg	Q4 '12	Q4 '11
Allahabad bank	126	1288	1151	12	901	780	16	400	258	55	159593	131887	21	111145	93625	19
Andhra Bank	108	914	862	6	661	712	-7	340	313	9	105851	92156	15	83642	71435	17
Axis Bank	988	2146	1701	26	2038	1821	12	1277	1020	25	220104	189238	16	169760	142408	19
Bank of Baroda	678	2797	2614	7	2051	1946	5	1518	1294	17	384871	305439	26	287377	228676	26
Bank of India	334	2501	2307	8	2015	1205	67	953	494	93	318216	298886	6	248833	213096	17
Bank of Maharashtra	50	647	575	13	250	66	280	73	69	5	76529	66845	14	56979	47487	20
Canara Bank	397	2040	1944	5	1491	1695	-12	829	899	-8	327054	293973	11	232490	212467	9
Central Bank of India	75	1264	1429	-12	613	331	85	-105	124	-185	196173	179356	9	147513	129725	14
Corporation Bank	408	834	762	9	814	730	12	351	345	2	136142	116748	17	100469	86850	16
DCB	38	57	50	14	24	22	8	17	11	48	6336	5610	13	5284	4271	24
Federal Bank	413	491	448	10	372	350	6	238	172	38	48937	43015	14	37756	31953	18
HDFC Bank	497	3388	2839	19	2413	2097	15	1453	1115	30	246706	208586	18	195420	159983	22
ICICI Bank	790	3105	2510	24	3112	2305	35	1902	1452	31	255500	225602	13	253728	216366	17
IDBI Bank	86	1211	1108	9	1195	1166	2	771	515	50	210493	180486	17	181158	157098	15
Indian Bank	160	1083	1111	-3	797	903	-12	345	439	-21	120804	105804	14	90324	75250	20
Indian Overseas Bank	82	1341	1215	10	1002	977	3	529	434	22	178434	145229	23	140724	111833	26
IndusInd Bank	295	464	388	20	379	298	27	223	172	30	42362	34365	23	35064	26166	34
ING Vysya Bank	328	319	268	19	220	143	54	127	91	40	35195	30194	17	28737	23602	22
J&K Bank	902	516	416	24	418	296	41	208	139	50	53347	44676	19	33077	26194	26
Karnataka Bank	74	222	204	9	182	91	100	83	91	-8	31608	27336	16	20721	17348	19
Karur Vysya Bank	407	261	211	23	213	146	46	147	115	27	32112	24722	30	23949	17814	34
Kotak Mahindra Bank*	547	688	565	22	445	368	21	297	249	19	38537	29261	32	39079	29329	33
Oriental Bank	220	1068	1013	5	754	843	-11	265	334	-21	155965	139054	12	111978	95908	17
Punjab National Bank	741	3310	3029	9	2936	2508	17	1424	1201	19	379588	312899	21	293775	242107	21
South India Bank	23	285	222	28	163	153	6	122	82	49	36501	29721	23	27281	20489	33
State Bank of India	2046	11704	8058	45	9597	6080	58	4050	21	19298	1043647	933933	12	867579	756719	15
Syndicate Bank	92	1337	1161	15	790	672	18	309	289	7	157941	135596	16	123620	106782	16
UCO Bank	70	1051	844	24	728	580	26	253	226	12	154003	145278	6	115540	99071	17
Union Bank	192	1877	1717	9	1599	870	84	773	598	29	222869	202461	10	177882	150986	18
Vijaya Bank	55	493	478	3	263	110	140	181	54	234	83056	73248	13	57904	48719	19
Yes Bank	321	448	349	29	430	349	23	272	203	34	49152	45939	7	37989	34364	11

ANNEXURES

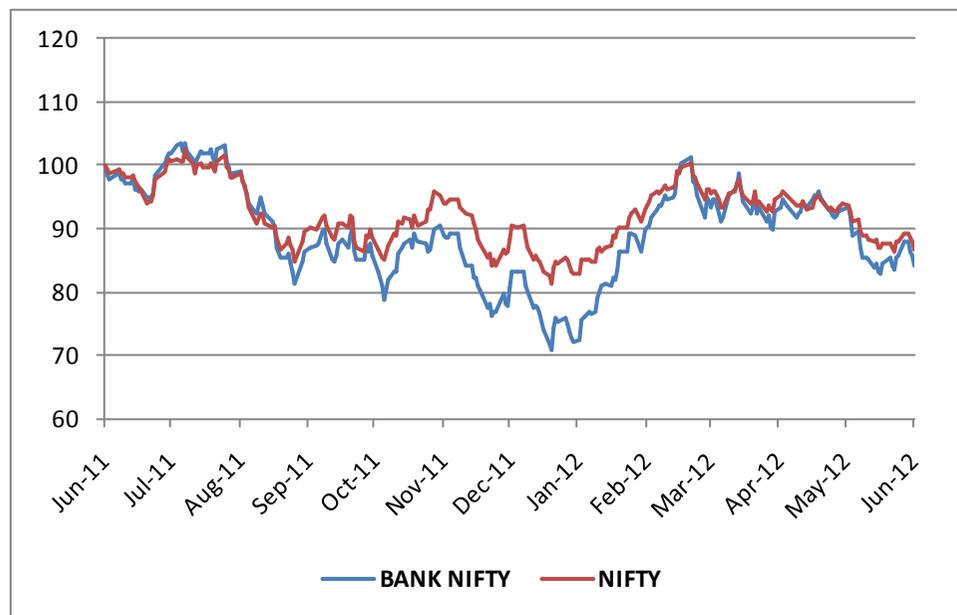
Arihant Banking and NBFC Coverage Universe

Sr.No.	Company	CMP	TP	Upside Potential	Reco	BV (FY14E)	Valuation Methodology	Investment Rationale
1	Andhra Bank	108	148	37%	Buy	184	0.8x FY14E ABV	Andhra Bank though shows strength on business front and pricing power, it needs to ramp up the CASA base and focus on quality earnings. While recoveries look strong, political issues in Andhra and troubled exposures still through the bank's asset quality. At cheap valuations, we still consider the stock to be bought on dips and hence reiterate BUY with target price of Rs 148, valuing the bank at 0.8X P/ABV FY 14E.
2	Bank of Baroda	678	914	35%	Buy	912	Price to book of 1.0X FY14E	Though BoB holds the capital adequacy and provision coverage cushion, signs of asset quality pressures are visible and as we highlighted in Q3 update, increased restructuring and slippages would mar bank's performance. We reiterate BUY owing to the inherent business strength of the bank, but we continue to remain cautious on the asset quality pressures confronting the bank with heavy restructured book and revise our target price downwards to Rs 914 (earlier Rs 1105), valuing it at 1.0X P/ABV FY14E.
3	DCB Bank	38	60	58%	Buy	40	1.7 x FY13E book value and 1.5x FY14E	DCB is gradually stabilizing and will continue to profit from low base and tax benefit. Given the strong management, quality liability franchise characterized by cautious lending approach with focus on low-cost current and savings account deposits-led growth of its balance sheet and emphasis on non-funded income make it a safe bet. Also the capital raise through QIP during the last quarter of the financial year has boosted the Tier I capital adequacy and reduced the promoter shareholding. The capital augmentation is expected to support the branch network expansion and boost advances growth. We also increase our target price to Rs 60 (earlier Rs 52) and maintain BUY recommendation on the stock valuing it at 1.7X P/ABV FY13 E and 1.5X P/ABV FY14E.
4	Federal Bank	413	480	16%	Buy	436	1.1X P/B FY14E	We remain confident wrt fundamentals of the bank and given its balance sheet strength, comfortable provision coverage, expanding branch network, healthy capital adequacy and good return ratios. Spike in costs and exposure to pain sector such as infra remain key concerns. We maintain BUY, valuing the bank at 1.1X P/ABV FY14E with TP of Rs 480 and believe that stock has corrected for a while indicating buying opportunity for long-term investors.
5	IDBI Bank	86	117	36%	Accumulate	196	Price to book of 0.7x for FY13E	Margin pressures, muted credit growth, high bulk-deposit base, and asset-liability mismatch remain challenges for the bank. Therefore, we maintain Accumulate rating on the stock.
6	Lakshmi Vilas Bank	76	NA	NA	Not rated	-	Trailing price to book of 1.24 times and a PE of 10.2 times	A good long term bet story on account of improving fundamentals, LVB is trading safely towards its growth path and may see transformational changes taking effect sooner. The low return ratios (ROA 0.73% and RoE 11.9%) and low CASA (17.3%) make some weak points.

7	Indusind bank	295	385	31%	Accumulate	134	P/BV of 3.4x FY13E	Aggressive retail book expansion, lower delinquencies, core fee income growth and decent return ratios builds confidence in earnings visibility for the bank going ahead.
8	Bank of Maharashtra	50	79	58%	Buy	76	1.04X P/ABV FY14E	Asset quality pressures with restructured book, weak return ratios and more scope of efficiency remain concern areas for the bank. Improving signs of business growth, capital and provision cushion and presence in rich states form the positives for the bank and we continue to maintain BUY rating on the stock, valuing the stock at 1.04X P/ABV FY14E with target price at Rs 79.
9	Yes Bank	321	397	24%	Hold	205	P/ABV of 2.4x FY13E	Our Hold rating emerges from key concerns such as the probable SA outflow, imminent spike in operating costs, plausible asset quality deterioration, divergence from priority sector lending and the stock being a high beta play. We are positive mainly on account of quality growth since last 5 years (Balance Sheet CAGR of 50%, earnings CAGR of > 65% during FY07-11), consistent returns and the new liability driven growth strategy.
10	Dewan Housing	172	311	81%	Buy	246	SOTP target price at rs 311 & Value of standalone entity 0.66X P/ABV FY14E.	The niche market focus of DHFL with differentiated and resilient business model, shift of focus to core business (through divestment in subsidiaries), capital sufficiency lower LTVs backed by superior asset quality, margins enrichment and superior return ratios makes us positive on the company and we reiterate BUY rating on the stock. Sharp rise in delinquencies or AUM compression due to market uncertainties, spike in costs and continued subdued non-interest income performance form the downside risks to the stock
11	Mahindra and Mahindra Finance	627	756	21%	Hold	453	2.1x FY13E Book value	The strengths of the company lie in the buoyancy in volumes in rural market and automobile financing market, diversified product mix and increase in dealerships. The earnings momentum going ahead is largely dependent upon continued spending by the Govt. and monsoons. We continue to remain less aggressive wrt growth owing to monsoon contingency and likely decent in return ratios and would prefer to wait for meaningful earnings growth with quality for further rerating. Therefore, we maintain HOLD rating on the stock
12	Power Finance Corporation	148	266	80%	Buy	191	1.4X FY14E BV	Policy paralysis, lack of availability of fuel, equipment supply issues have largely impacted the power finance company. However, with the signs of alleviation of these concerns, and with reduction in defaults by SEBs combined with stringent lending criteria and PFC's relatively lower exposure to risky segments unlike other power financiers makes it less vulnerable to the sectoral headwinds. With strong earnings visibility and growth plans in place we remain positive on the fundamentals of the company and reiterate BUY
13	Shriram Transport Finance	509	680	34%	Buy	305*	1.8x FY14E P/BV	The fundamentally strong company has been impacted largely on account of Regulatory changes pertaining to NBFC and transportation sector, mining issues in the Karnataka belt (major presence), intense competition and slowdown in general economic conditions. As a result, margins, AUM volumes and asset quality suffered for past few quarters. The return ratios though reduced, are still amongst the best in the industry. Further the company's niche business model catering to the used CV segment, comfortable liquidity on the balance sheet and adequate capitalization makes us positive on the stock and we maintain BUY

Note: * STFC's book value pertains to FY13E.

BANK NIFTY V/S NIFTY



Banking Acronyms used –

- PBPT – Profit Before Provision and Tax
- PAT – Profit After Tax
- CAR – Capital Adequacy Ratio
- CASA – Current Account Savings Account
- CD Ratio – Credit Deposit Ratio
- CTI – Cost to Income
- GNPA – Gross Non Performing Assets
- NNPA – Net Non Performing Assets
- NIM – Net Interest Margin
- NII – Net Interest Income
- PSU banks – Public Sector Banks
- Pvt – Private (banks)
- SCB – Scheduled Commercial Banks
- CoD- Cost of deposits
- YoA – Yield on Advances

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RSF-SUP-01