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#### **Issue Offer**

Fresh Issue of 1,39,31,429 equity shares up to INR 975.2 Mn and OFS of 46,40,000 shares by Promoters group taking the total issue size at INR 1,300 Mn

Issue Summary	
Price Band INR	65-70
Face Value INR	5
Implied Market Cap	
INR mn.	5,020.40
Market Lot	211
Issue Opens on	Aug 5, 2025
Issue Close on	Aug 7, 2025
No. of share pre-issue	5,77,89,204
No. of share post issue	7,17,20,633
Listing	NSE, BSE

Issue Break-up %	
QIB Portion	≤50
Retail Portion	≥ 35
NII Portion	≥ 15

#### Registrar

**Bigshare Services Private Limited** 

# **Book Running Lead Managers**

Pantomath Capital Advisors Private Limited

Shareholding Pattern			
	Pre-Issue	Post-Issue	
Promoters	94.95%	70.04%	
Public & Others	5.05%	29.96%	

## Objects of the issue

- Repayment/pre-payment, in full or in part, of certain outstanding borrowings availed by the Company.
- General corporate purposes.

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**Aman Jain** 022-42254865

Highway Infrastructure Limited (HIL) is well-positioned to benefit from India's increasing focus on road monetization and digital transformation in highway infrastructure. Tollway collection remains the key revenue contributor, backed by HIL's presence across 11 states and one Union Territory, and technological leadership through deployment of ANPR and RFID-based ETC systems on major corridors like the Delhi–Meerut Expressway. The government's push for digital toll collection through FASTag, which saw 110 million tags issued and collections rise to INR 71 billion by May 2025, supports sustained growth in the segment. On the EPC front, HIL continues to leverage its in-house cost analytics and bidding strength to secure contracts in roads, bridges, irrigation, and public infrastructure.

## **Investment Rationale:**

Execution Track Record and Industry Expertise: The company demonstrates a robust execution track record backed by nearly three decades of experience in toll collection operations and execution of EPC infrastructure projects across multiple Indian states. Its geographic footprint includes projects in Madhya Pradesh, Gujarat, Andhra Pradesh, Punjab, Maharashtra, Telangana, Chhattisgarh, Haryana, Uttar Pradesh, Rajasthan, Odisha, and Delhi. The company stands out as one of the few toll operators in the country to implement toll collection based on Automatic Number Plate Recognition technology on the Delhi–Meerut Expressway, highlighting its technological adaptability. Furthermore, it has successfully operated toll plazas on several prominent inter-state and intra-state expressways. The company utilizes Electronic Toll Collection systems, leveraging RFID tags and digital payment mechanisms to enable seamless, contactless toll payments.

Geographic Expansion to Mitigate Concentration Risk: With a successful track record in multiple Indian states, the company plans to expand into newer geographies, subject to financial and operational viability. This strategy is aimed at reducing regional concentration risk and enhancing its project portfolio diversity. The government's National Infrastructure Pipeline, now comprising over 9,000 projects across 34 sectors, supported by initiatives like Make in India and the PLI scheme, is expected to create substantial new opportunities for infrastructure players. The company is positioning itself to benefit from this ongoing expansion.

**Exploration of Associated Business Verticals:** The company is actively exploring expansion into complementary business verticals that leverage its core strengths in tollway operations and infrastructure development. One key area under consideration is the development of Way Side Amenities, in partnership with NHAI, to cater to the growing needs of highway users. These amenities may include fuel stations, EV charging points, food courts, parking areas, rest facilities for drivers, medical and childcare services, and retail spaces promoting local handicrafts. Additionally, the company is evaluating participation in Hybrid Annuity Model projects, which offer a balanced risk-sharing framework with 40% of project costs funded by the government and the remaining 60% by private developers.

Valuation and View: Highway Infrastructure Limited is an integrated infrastructure development and management company in India, with a consolidated order book of INR 6,663.07 million as of May 31, 2025. The company operates across two major segments tollway collection and EPC infrastructure and is recognized for its extensive experience in toll operations across 11 states and 1 Union Territory. In the EPC Infra segment, the company undertakes the construction of roads, bridges, irrigation structures, and civil works. With a focus on cost optimization and project execution, HIL is well-positioned to benefit from India's growing investment in national highway development and asset monetization initiatives. At the upper band of INR 70, the issue is valued at a P/E ratio of 22.41x, based on a FY25 EPS of INR 3.1 and EV/EBITDA at 17.8x, based on FY25 EBITDA. We are recommending a "Subscribe for listing gains" for this issue.

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Stock Rating Scale	Absolute Return
BUY	>20%
ACCUMULATE	12% to 20%
HOLD	5% to 12%
NEUTRAL	-5% to 5%
REDUCE	-5% to -12%
SELL	<-12%

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