

Q2FY13- Liability Franchise improvement-prime concern

CMP: Rs. 46
Target Price: Rs. 51
Upside/(Downside) % 11%
Recommendation: Accumulate

Stock Info

| | |
|------------|----------|
| BSE Group | B |
| BSE Code | 532772 |
| NSE Symbol | DCB |
| Bloomberg | DEVB IN |
| Reuters | DCBA.BO |
| BSE Sensex | 18675.18 |
| NSE Nifty | 5676.0 |

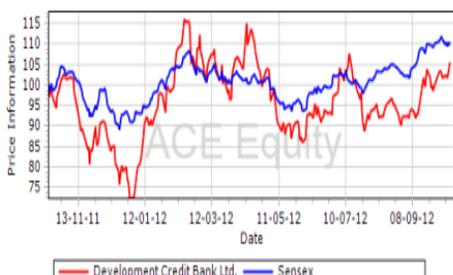
Market Info

| | |
|--|-------------|
| Market Capital | ` 1116.92cr |
| Equity Capital | ` 240.7cr |
| Avg. Trading Vol. ('000) (NSE Qtly) | 2357 |
| 52 Wk High/ Low | 53/31 |
| Face Value | 10 |

Shareholding Pattern (%) (30th Sep 2012)

| | |
|-----------------------|------|
| Promoters | 19.2 |
| Domestic Institutions | 14.5 |
| Foreign Institutions | 7.6 |
| Public & Others | 58.7 |
| Govt. Holdings | 0 |

| Financials | FY12 | FY13E | FY14E |
|----------------|------|-------|-------|
| PAT (Rs in Cr) | 55 | 74 | 87 |
| EPS (in Rs) | 2.5 | 3.1 | 3.6 |
| PE (x) | 17.9 | 14.7 | 12.4 |
| PABV (x) | 1.2 | 1.2 | 1.1 |



RSF-EUP-01

OCTOBER 15, 2012

Development Credit Bank (DCB) continues to tread the growth path with steady steps to grow the book and maintain its quality. The bottom-line continues to be robust benefitted by low base, lower provisions and tax benefit. However, improvement in liability franchise and operational matrix should form the priorities for the bank.

Earnings in-line with estimates: DCB recorded whopping 62% YoY growth in profitability at Rs 22 crs which stood absolutely in-line with our estimates. The profitability growth stands higher primarily supported by tax benefit enjoyed by the bank, lower credit costs and decent core income performance. Net interest income at Rs 67 crs grew 13% YoY which was backed by healthy loan growth benefitted by low base. The advances grew by healthy 31% YoY and deposits by 14% YoY.

Weak low-cost deposit base, deposit growth should be the key focus: The retail liability led growth strategy is not completely in-line with expectations. The deposit growth is not moving in tandem with the loan growth of the bank; which means improvement in liability franchise stands as key priority for the bank. The CASA traction is not very encouraging and the CASA ratio (currently at 30%) has remained subdued since past 5 quarters. However, we are happy with the bank's changed strategy of funding the book with low-cost deposits than the wholesale deposits like in the past. Retail deposits now form 83% of the total deposits.

Margin pressures persist: Margins at 3.24% for the quarter though showed uptick QoQ, YoY they fell from 3.41% and hence sustainability of margins would be challenging for the bank. That said, softening of yields on sequential basis and steady yields emanating particularly from the high-yielding retail portfolio aided margins uptick for the quarter.

Operating efficiency bettering and remains a major focus area: Owing to the small balance sheet size and operating profits and uncertain macro environs, the cost to income ratio remained high. Thus, the opex matrix stands weak for the bank with C/I ratio as one of the highest in the industry despite fall in employee count in FY12 and no major branch additions. Although the Management plans to bring it down at 60% levels over the next two years, the task remains challenging and would be a overhang on the stock. The cost-income ratio (C/I) for Q2 FY13 stood flat at 72%.

Good show on asset quality: The asset quality has demonstrated improvement quarter after quarter despite challenging circumstances. The GNPA's have fallen to 3.9% from 5.8% a year before and NNPA's to 0.7% from 1.0% which is remarkable. The quarter also witnessed improvement in asset quality on sequential basis which provided liberty to the bank to reduce the credit costs. We retain our cautious stance and built in higher NPLs in the range of 4.4-4.7 for FY13-14. However, we remain confident of the bank surprising us positively on the NPA front.

Outlook: DCB has been recording strong bottom-line on account of lower credit costs and tax benefits. Also, the top-line is growing at a strong pace on account of healthy loan book expansion and low base effect. The CASA growth, operating efficiency and expansion in quality asset book remain the key focus areas for the bank. However, lower credit costs boosting profitability may not prove a sound strategy in the long-run and hence it becomes imperative for the bank to grow its deposit base and improve the liability franchise. We advise the Investors to Accumulate the stock on dips and we see the potential for upside from the current levels. The bank is still in the repair phase and is trading on the right path focusing on high yielding retail loan book that would translate into healthy earnings and return ratios in the medium to long term. We value the stock at 1.1X P/ABV FY14E with a Target price of Rs 51.

Q2FY13 EARNINGS UPDATE- SNAPSHOT

| Reported Quarterly Results | | | | | | |
|-------------------------------|-----------|-----------|------------|-----------|------------|--|
| Particulars (Rs in Cr) | Q2FY13 | Q2FY12 | YoY | Q1FY13 | QoQ | Comments |
| Interest Earned | 220 | 179 | 23% | 214 | 3% | |
| Yield on Advances (%) | 12.7 | 12.7 | | 12.7 | | |
| Interest Expended | 153 | 119 | 28% | 150 | 2% | |
| Cost of Funds (%) | 7.7 | 7.0 | | 7.8 | | |
| Net Interest Income | 67 | 59 | 13% | 64 | 5% | YoY NII growth was below our estimates, yet decent |
| Other Income | 27 | 23 | 17% | 28 | -2% | While sequential other income was poor and not encouraging |
| Other income / Net Income (%) | 28.7 | 28.1 | | 30.1 | | |
| Total income | 94 | 82 | 14% | 91 | 3% | |
| Employee Expenses | 34 | 32 | 8% | 33 | 3% | |
| Non-Employee expenses | 34 | 30 | 14% | 34 | 1% | |
| Operating Expenses | 68 | 61 | 11% | 67 | 2% | |
| Cost-income Ratio (%) | 72.3 | 74.6 | | 72.8 | | |
| Pre-Prov Profits | 26 | 21 | 25% | 25 | 5% | |
| Provisions & Contingencies | 4 | 8 | 42% | 6 | 26% | Credit costs moved downwards, a good sign |
| PBT | 22 | 13 | 62% | 19 | 14% | |
| Provisions for Tax | 0 | 0 | | 0 | | |
| Effective Tax Rate (%) | | | | | | |
| PAT (reported) | 22 | 13 | 62% | 19 | 14% | YoY PAT turned out to be quite strong on account of lower credit costs |
| EPS Basic | 0.9 | 0.7 | | 0.8 | | |
| EPS Diluted | 0.9 | 0.7 | | 0.8 | | |
| GNPA | 226.0 | 260.5 | | 236.2 | | |
| NNPA | 30.4 | 42.1 | | 40.9 | | |
| GNPA (%) | 3.9 | 5.8 | | 4.2 | | Good show on asset quality with GNPLs declining |
| NNPA (%) | 0.7 | 1.0 | | 0.8 | | |
| Total CAR (%) | 14.0 | 13.1 | | 14.5 | | |
| Tier 1 (%) | 12.7 | 11.2 | | 13.2 | | |
| Tier 2 (%) | 1.3 | 1.9 | | 1.3 | | |
| NIM (%) | 3.2 | 3.4 | | 3.2 | | |
| Advances | 5,671 | 4,315 | 31% | 5,449 | 4% | Sturdy loan growth |
| Deposits | 7,137 | 6,262 | 14% | 6,829 | 5% | |

Source: Arihant, Research

| Income Statement | | | | |
|----------------------------|------------|------------|------------|------------|
| Year to 31st March (Rs.Cr) | FY11 | FY12 | FY13E | FY14E |
| Interest Income | 536 | 717 | 835 | 998 |
| Interest Expenses | 347 | 489 | 548 | 634 |
| Net Interest Income | 189 | 228 | 287 | 365 |
| - growth % | 34 | 20 | 26 | 27 |
| Fee-based Income | 77 | 87 | 105 | 126 |
| Treasury Income | 34 | 19 | 22 | 24 |
| Other Non-interest Income | 1 | -3 | 2 | 2 |
| Operating Income | 301 | 330 | 415 | 516 |
| - growth % | 21 | 10 | 26 | 24 |
| Operating Expenses | 215 | 247 | 277 | 321 |
| - Staff Cost | 106 | 125 | 78 | 90 |
| - Other Operating Exp. | 109 | 122 | 199 | 231 |
| Gross Profits | 86 | 84 | 139 | 195 |
| - growth % | 78 | -3 | 65 | 41 |
| Provisions | 57 | 29 | 65 | 107 |
| Profit Before Taxes | 29 | 55 | 74 | 88 |
| Taxes | 8 | 0 | 0 | 1 |
| Profit After Taxes | 21 | 55 | 74 | 87 |
| - growth % | 127 | 156 | 34 | 19 |

| Ratio Analysis | | | | |
|---------------------------------|------|------|-------|-------|
| | FY11 | FY12 | FY13E | FY14E |
| Basic Ratio (Rs.) | | | | |
| EPS | 1.1 | 2.5 | 3.1 | 3.6 |
| Book Value per share | 28.1 | 33.4 | 36.5 | 40.1 |
| 70% Adjusted Book Value | 30.0 | 38.4 | 37.3 | 40.1 |
| Asset Quality (%) | | | | |
| Gross NPAs | 5.9 | 4.4 | 4.3 | 4.7 |
| Net NPAs | 1.0 | 0.6 | 1.0 | 1.6 |
| NPA Coverage | 84.4 | 91.2 | 76.9 | 66.5 |
| Profitability ratios (%) | | | | |
| RoAE | 3.9 | 8.1 | 8.8 | 9.5 |
| RoAA | 0.3 | 0.7 | 0.8 | 0.8 |
| NIM | 3.1 | 3.3 | 3.4 | 3.7 |
| Operating Profit Margin | 13.3 | 10.3 | 14.4 | 17.0 |
| Net Profit Margin | 3.3 | 6.7 | 7.6 | 7.6 |
| Cost to Income | 71.4 | 74.6 | 66.6 | 62.1 |

| Balance sheet | | | | |
|--------------------------------|--------------|--------------|---------------|---------------|
| As on 31st March (Rs. Cr) | FY11 | FY12 | FY13E | FY14E |
| Capital | 200 | 241 | 241 | 241 |
| Reserves & Surplus | 419 | 618 | 691 | 779 |
| Deposits | 5,610 | 6,336 | 7,349 | 8,672 |
| - growth % | 17.2 | 12.9 | 16.0 | 18.0 |
| Borrowings | 861 | 1,123 | 1,460 | 1,663 |
| Other liabilities & provisions | 323 | 359 | 524 | 1,020 |
| TOTAL LIABILITIES | 7,413 | 8,677 | 10,265 | 12,374 |
| Cash, Inter-bank, etc | 487 | 457 | 648 | 879 |
| Advances | 4,282 | 5,284 | 6,341 | 7,736 |
| - growth % | 23.8 | 23.4 | 20.0 | 22.0 |
| Investments | 2,295 | 2,518 | 2,607 | 3,049 |
| Fixed assets | 128 | 185 | 314 | 341 |
| Other assets | 221 | 233 | 355 | 369 |
| TOTAL ASSETS | 7,413 | 8,677 | 10,265 | 12,374 |

| | FY11 | FY12 | FY13E | FY14E |
|----------------------------------|------|------|-------|-------|
| Spread analysis (%) | | | | |
| Yield on advances | 10.4 | 11.2 | 11.1 | 11.2 |
| Yield on investments | 6.1 | 7.2 | 7.0 | 6.9 |
| Yield on interest-earning assets | 8.1 | 9.2 | 9.3 | 9.2 |
| Cost of funds | 5.4 | 6.6 | 6.2 | 6.1 |
| Spread | 2.7 | 2.6 | 3.1 | 3.1 |
| Net Interest Income to AWF | 2.9 | 3.0 | 3.2 | 3.5 |
| Non Interest Income to AWF | 1.7 | 1.3 | 1.4 | 1.4 |
| Operating Profit to AWF | 1.3 | 1.1 | 1.5 | 1.9 |
| Net Profit to AWF | 0.3 | 0.7 | 0.8 | 0.8 |
| Valuation ratios (x) | | | | |
| P/E | 41.9 | 17.9 | 14.7 | 12.4 |
| P/BV | 1.6 | 1.3 | 1.2 | 1.1 |
| P/ABV | 1.5 | 1.2 | 1.2 | 1.1 |

Arihant Research Desk

E. research@arihantcapital.com
T. 022-42254834

Head Office

3rd Floor, Krishna Bhavan,
67 Nehru Road, Vile Parle (East),
Mumbai - 400057
Tel: (91-22) 42254800
Fax: (91-22) 42254880

Registered Office

E-5 Ratlam Kothi
Indore - 452003, (M.P.)
Tel: (91-731) 3016100
Fax: (91-731) 3016199

Stock Rating Scale

| | Absolute Return |
|------------|------------------------|
| BUY | >20 |
| ACCUMULATE | 12-20 |
| HOLD | 5-12 |
| REDUCE | <5 |

Disclaimer:

This document has been prepared by Arihant Capital Markets Ltd. This document does not constitute an offer or solicitation for the purchase and sale of any financial instrument by Arihant. This document has been prepared and issued on the basis of publicly available information, internally developed data and other sources believed to be reliable. Whilst meticulous care has been taken to ensure that the facts stated are accurate and opinions given are fair and reasonable, neither the analyst nor any employee of our company is in any way is responsible for its contents and nor is its accuracy or completeness guaranteed. This document is prepared for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision. The user assumes the entire risk of any use made of this information. Arihant may trade in investments, which are the subject of this document or in related investments and may have acted upon or used the information contained in this document or the research or the analysis on which it is based, before its publication. This is just a suggestion and Arihant will not be responsible for any profit or loss arising out of the decision taken by the reader of this document. Affiliates of Arihant may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report. No matter contained in this document may be reproduced or copied without the consent of the firm.

ARIHANT capital markets ltd.

3rd Floor Krishna Bhavan, 67 Nehru Road, Vile Parle (E) Mumbai - 400057
Tel. 022-42254800 Fax. 022-42254880

www.arihantcapital.com