

# Strong Zinc prices drive profit's

28 Oct, 2014

CMP: Rs. 171
Target Price: Rs. 186
Recommendation: HOLD

| Stock Info |          |  |  |
|------------|----------|--|--|
| BSE Group  | Α        |  |  |
| BSE Code   | 500188   |  |  |
| NSE Symbol | HINDZINC |  |  |
| Bloomberg  | HZIN     |  |  |
| Reuters    | HZNC.BO  |  |  |
| BSE Sensex | 26,753   |  |  |
| NSE Nifty  | 7,992    |  |  |

| Market Info       |             |  |  |  |
|-------------------|-------------|--|--|--|
| Market Capital    | Rs 72,253cr |  |  |  |
| Equity Capital    | Rs 845cr    |  |  |  |
| Avg. Trading Vol. | 16,03,610   |  |  |  |
| 52 Wk High/ Low   | 184/115     |  |  |  |
| Face Value        | 2           |  |  |  |

| Shareholding Pattern (%) | (Sep 2014) |
|--------------------------|------------|
| Promoters                | 64.9       |
| Domestic Institutions    | 31.0       |
| Foreign Institutions     | 2.2        |
| Non Promoters Corp.      | -          |
| Public & Others          | 1.9        |
| Govt. Holdings           | 29.5       |



Hindustan Zinc's (HZL) 2QFY15 performance was better than expected largely due to strong LME prices (11.4% rise sequentially). HZL reported 4% yoy decline in mined metal production (213kt) due to higher excavation of waste as company is in transition phase towards underground mining. However, higher production is planned in H2FY15. Integrated refined metal production of zinc-lead during the quarter was lower by ~10.7% YoY, in-line with mined metal production.

Lower production volumes, planned shutdowns, increased employee expense on account of long-term wage agreement and higher mine development expenses impacted cost of production of zinc which went up from Rs 50,522(\$ 816) per ton to Rs 55,154(\$ 910) per ton. However, it was lower than previous quarter's Rs 60,093(\$ 1,005).

On blended basis total operating cost was 15.7% higher at Rs. 85,442 per tonne on YoY basis. An EBITDA margin was marginally lower by 30bps to 52.6% on YoY basis. Profit after tax came in at Rs 2,184cr and was higher by 29.9% on YoY basis. The increase is largely on account of higher LME prices.

During the quarter, environmental clearance was received for enhancement of production capacity of Kayad mine from 0.35 MTPA to 1.0 MTPA.

# Company had cash & cash equivalent of Rs 27,475 crs as on 30 Sept, 2014.

Management had guided for marginal growth in mined metal and silver production in FY 2015. Integrated zinc-lead metal production is expected to witness a strong growth in H2 over H1, in sync with mined metal production growth.

## Valuations:

Volumes for Zinc and lead for HZL are expected to remain flat over next couple of years as we expect mining ramp up to happen gradually. We will be watchful of ramp up at RA mine and any delay in the same will act as a negative trigger for the stock. Nonetheless, our positive thesis on HZL is based on positive outlook on Zinc prices corroborated by falling surplus in the market.

We have valued stock on EV/EBITDA of 6x its FY16E and have arrived at fair value of Rs 186 per share. At CMP of Rs 171 the stock is trading at FY15E and FY16E EV/EBITDA of 5.5x and 5.3x. We recommend **Hold** rating on the stock.

| Y/E March, (Rs in Cr) | FY13   | FY14   | FY15E  | FY16E  |
|-----------------------|--------|--------|--------|--------|
| Net Revenue           | 12,526 | 13,459 | 15,173 | 15,606 |
| EBIDTA                | 6,482  | 6,962  | 8,515  | 8,841  |
| PAT                   | 6,899  | 6,905  | 8,042  | 8,361  |
| EPS                   | 16.3   | 16.3   | 19.0   | 19.8   |
| RONW (%)              | 21.4   | 18.5   | 18.4   | 16.7   |
| P/E (X)               | 10.5   | 10.5   | 9.0    | 8.6    |
| EV/EBITDA(X)          | 7.2    | 6.7    | 5.5    | 5.3    |

Source: Company data, Arihant Research



# **2QFY15 Results**

| Rs in Crore           | Q2FY15 | Q2FY14 | YOY (%) | Q1FY15 | QoQ (%) |
|-----------------------|--------|--------|---------|--------|---------|
| Net Sales             | 3,802  | 3,559  | 6.8     | 3,007  | 26.4    |
| Total Expenditure     | 1,803  | 1,676  | 7.6     | 1,655  | 8.9     |
| EBITDA                | 2,000  | 1,883  | 6.2     | 1,352  | 47.9    |
| EBITD Margins (%)     | 52.6%  | 52.9%  |         | 45.0%  |         |
| Other Income          | 697    | 267    | 161.0   | 717    | -2.9    |
| Interest              | 1      | 8      | -83.7   | 8      | -82.8   |
| Depreciation          | 206    | 186    | 10.5    | 202    | 1.9     |
| Extraordinary Items   | -3     | -20    |         | 0      |         |
| PBT                   | 2,486  | 1,936  | 28.4    | 1,860  | 33.7    |
| Tax                   | 302    | 254    | 18.9    | 242    | 24.9    |
| Tax rate (%)          | 12     | 13     |         | 13     |         |
| Profit After Tax      | 2,184  | 1,681  | 29.9    | 1,618  | 9       |
| Net Profit Margin (%) | 57     | 47     |         | 54     |         |
| EPS (Rs)              | 5.2    | 4.0    | 29.9    | 3.8    | 35.0    |

Source: Company data, Arihant Research



# Sector -Metals

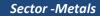
| Profit and Loss Account, Year Ending March |        |        |        |        |  |  |
|--|--------|--------|--------|--------|--|--|
| Particulars, in Rs crore                   | FY13   | FY14   | FY15 E | FY16 E |  |  |
| Net Sales                                  | 12,526 | 13,459 | 15,173 | 15,606 |  |  |
| YoY%                                       | 11.4   | 7.4    | 12.7   | 2.9    |  |  |
| Other Operating Income                     | 174    | 177    | 195    | 214    |  |  |
| Income from Operations                     | 12,700 | 13,636 | 15,367 | 15,820 |  |  |
| Materials Consumed                         | 681    | 346    | 347    | 364    |  |  |
| Total Expenditure                          | 6,218  | 6,674  | 6,853  | 6,979  |  |  |
| Operating EBITDA                           | 6,482  | 6,962  | 8,515  | 8,841  |  |  |
| Operating EBITDA margin %                  | 51.0   | 51.1   | 55.4   | 55.9   |  |  |
| Depreciation                               | 647    | 785    | 689    | 752    |  |  |
| Operating EBIT                             | 5,835  | 6,177  | 7,825  | 8,089  |  |  |
| Other Income                               | 2,032  | 1,899  | 1,678  | 1,811  |  |  |
| Interest                                   | 29     | 45     | 43     | 63     |  |  |
| PBT before exceptional item                | 7,838  | 8,031  | 9,461  | 9,836  |  |  |
| PBT  | 7,820  | 7,970  | 9,461  | 9,836  |  |  |
| Tax Expense                                | 921    | 1,065  | 1,419  | 1,475  |  |  |
| Reported Net Profit                        | 6,899  | 6,905  | 8,042  | 8,361  |  |  |
| YoY%                                       | 24.9   | 0.1    | 16.5   | 4.0    |  |  |
| Effective Tax Rate                         | 11.8   | 13.4   | 15.0   | 15.0   |  |  |
| Reported EPS                               | 16.3   | 16.3   | 19.0   | 19.8   |  |  |

| Cash Flow Statement, Year Ending March  |         |         |         |         |  |  |
|---|---------|---------|---------|---------|--|--|
| Particulars, in Rs crore                | FY13    | FY14    | FY15 E  | FY16 E  |  |  |
| Operating Activities                    |         |         |         |         |  |  |
| PBT                                     | 7,820   | 7,970   | 9,461   | 9,836   |  |  |
| Add Depr                                | 647     | 785     | 689     | 752     |  |  |
| Others                                  | (1,893) | (1,764) | -       | -       |  |  |
| Total                                   | 6,575   | 6,991   | 10,150  | 10,589  |  |  |
| Cash Taxes                              | (1,611) | (1,645) | (1,419) | (1,475) |  |  |
| Changes in Working Cap                  | (178)   | 190     | 141     | (14)    |  |  |
| Cash Flow from Operations               | 4,785   | 5,536   | 8,872   | 9,099   |  |  |
|   |         |         |         |         |  |  |
| Investing Activities                    |         |         |         |         |  |  |
| Change in investments                   | (1,514) | (2,208) | 126     | 142     |  |  |
| Capex                                   | (1,756) | (1,813) | (2,500) | (3,000) |  |  |
| Cash Flow from Investing                | (3,269) | (4,021) | (2,374) | (2,858) |  |  |
|   |         |         |         |         |  |  |
| Financing Activities                    |         |         |         |         |  |  |
| Dividends + Taxes paid                  | (1,228) | (1,532) | (1,834) | (1,906) |  |  |
| Change in Non Curr Liab                 | (26.9)  | (44.9)  | -       | -       |  |  |
| Cash Flow from Financing                | (1,255) | (1,577) | (1,834) | (1,906) |  |  |
| Opening Cash                            | 29      | 290     | 3,031   | 7,696   |  |  |
| Changes during year                     | 261     | (62)    | 4,664   | 4,335   |  |  |
| Closing Cash                            | 290     | 228     | 7,696   | 12,031  |  |  |
| Reconciliation Cash and cash equivalent |         |         |         |         |  |  |
| with the balance sheet                  | 6,652   | 2,803   |         |         |  |  |
| Cash in Balance sheet                   | 6,942   | 3,031   | 7,696   | 12,031  |  |  |

| Source: Company of | lata, Arihant Research |
|--------------------|------------------------|
|--------------------|------------------------|

| Balance Sheet, Year Ending March |        |        |        |        |  |
|----------------------------------|--------|--------|--------|--------|--|
| Particulars, in Rs crore         | FY13   | FY14   | FY15 E | FY16 E |  |
| Liabilities + Equity             |        |        |        |        |  |
| (a) Share capital                | 845    | 845    | 845    | 845    |  |
| (b) Reserves and surplus         | 31,431 | 36,573 | 42,781 | 49,235 |  |
| Shareholders' funds              | 32,276 | 37,418 | 43,626 | 50,080 |  |
| Non-current liab & Prov          | 1,308  | 1,714  | 1,714  | 1,714  |  |
| Current liabilities              | 1,882  | 2,545  | 2,727  | 2,765  |  |
| Total - Equity and liabilities   | 35,465 | 41,677 | 48,067 | 54,560 |  |
|                                  |        |        |        |        |  |
| Assets                           |        |        |        |        |  |
| Non-current assets               |        |        |        |        |  |
| Fixed assets (incl CWIP)         | 9,566  | 10,688 | 12,326 | 14,386 |  |
| Long Term Inv                    | 3      | 3      | 3      | 3      |  |
| Loans + Adv + Others             | 1,898  | 2,939  | 2,986  | 3,032  |  |
| Other non-current assets         | 239    | -      | -      | -      |  |
| Current assets                   |        |        |        |        |  |
| Investments                      | 14,537 | 22,504 | 22,504 | 22,504 |  |
| Cash                             | 6,942  | 3,031  | 7,696  | 12,031 |  |
| Other current assets             | 2,280  | 2,511  | 2,552  | 2,604  |  |
| Sub-total - Current assets       | 23,760 | 28,046 | 32,752 | 37,138 |  |
| Total - Assets                   | 35,465 | 41,677 | 48,067 | 54,560 |  |

|                             | Ratio Anal | ysis |        |        |
|-----------------------------|------------|------|--------|--------|
|                             | FY13       | FY14 | FY15 E | FY16 E |
| Profitability               |            |      |        |        |
| Operating EBITDA%           | 51.0       | 51.1 | 55.4   | 55.9   |
| Operating EBIT%             | 46.6       | 45.9 | 51.6   | 51.8   |
| PAT%                        | 55.1       | 51.3 | 53.0   | 53.6   |
| ROAE%                       | 23.3       | 19.8 | 19.8   | 17.8   |
|                             |            |      |        |        |
| Du Pont ROAE breakup        |            |      |        |        |
| PAT / Sales                 | 0.55       | 0.51 | 0.53   | 0.54   |
| Sales / Avg Total Assets    | 0.39       | 0.35 | 0.34   | 0.30   |
| Avg Total Assets / Avg Eqty | 1.10       | 1.11 | 1.11   | 1.10   |
| ROE                         | 21.4       | 18.5 | 18.4   | 16.7   |
|                             |            |      |        |        |
| Other Ratios                |            |      |        |        |
| Current Ratio               | 12.6       | 11.0 | 12.0   | 13.4   |
| Long Term Debt / Equity     | -          | -    | -      | -      |
| EPS                         | 16.3       | 16.3 | 19.0   | 19.8   |
| DPS                         | 3.1        | 3.5  | 3.6    | 3.8    |
| Dividend Payout ratio       | 19.0       | 21.4 | 19.0   | 19.0   |
| P/E                         | 10.5       | 10.5 | 9.0    | 8.6    |
| BVPS                        | 76.4       | 88.6 | 103.2  | 118.5  |
| P/BV                        | 2.2        | 1.9  | 1.7    | 1.4    |





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## **Stock Rating Scale**

#### **Absolute Return**

BUY >20%

ACCUMULATE 12% to 20% HOLD 5% to12% NEUTRAL -5% to 5% REDUCE <-5%

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